

FACULTY/SPEAKERS:

DC - Luther Ellis
FL - Barbara Szumowski
IL - Bill McAndrew
IL - Director Michael McRaith
IA - Rosanne Mead
ME - Eric Cioppa
MD - Dudley Ewen
MN - Manny Munson-Regala
MO - Commissioner John Huff
MO - Jim Mealer, CIE, MCM
NJ - Anne Marie Narcini
OH - Lynette Baker
PA - Peter Camacci
PA - Commissioner Joel Ario
SC - June DuBard
TX - Ignatius Wheeler
VA - Joy Morton
WA - Leslie Krier
WV - Commissioner Jane Cline
WV - Mark Hooker
WI - Jo LeDuc
NAIC - Craig Leonard
NAIC - Eric Nordman
NAIC - Joe Bieniek
NAIC - Tim Mullen

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FOUNDATION

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The National School on Market Regulation

April 18-20, 2010 | Chicago, IL

The Fairmont Chicago
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more information available at
www.ires-foundation.org/future-schools.html

SUNDAY, APRIL 18, 2010

Registration Opens..... 4:00PM

Faculty Review Meeting 5:00-5:30PM

First Timer Orientation & Reception 5:30-6:30PM

Sponsored by: Sonnenschein, Nath & Rosenthal, LLP

Welcome Reception 6:30-8:00PM

Sponsored by: Sonnenschein, Nath & Rosenthal, LLP & Nelson Levine deLuca & Horst, LLC

MONDAY, APRIL 19, 2010

Registration & Continental Breakfast..... 7:30AM

Sign up for Private Appointments

OPENING SESSION 8:15-9:00AM

Chairperson; Dennis Shoop, IRES President
Bennett Katz, IRES Foundation School

Introduction of Faculty

Robin Clover, IRES Foundation Board Member

Welcome Keynote

Michael McRaith, Director Illinois Department of Insurance

SESSION 1 & 2 9:00-10:00AM

Session 1: First-Timer Session: Best Practices in Coordinating Exams

If you're new to coordinating market conduct exams, then this is the session for you! Hear directly from regulators on what they expect and also from an industry expert on how to run the most efficient exam possible (hint – preparation is key!).

Session 2: Monitoring From Within – Tips on Building an Internal Market Analysis Function

Learn how to conduct market analysis internally to identify and proactively address any concerns before you are contacted by states.

Business Break 10:00-10:15AM

SESSION 3 10:15-11:30AM

The Most Challenging and Important Regulatory Issues Facing the Corner Offices

Listen to a diverse group of insurance Commissioners put forth their opinions on what they see as the most challenging regulatory issues confronting them in 2010. Learn what they view as the likely outcome for these issues and what effects it will have on the insurance industry.

Luncheon..... 11:30AM-1:00PM

Paul DeAngelo Award Presentation

State Spotlight Sessions & Private Appointments with Regulators..... 1:00-2:00PM

Vendor Sessions 1&2

SESSION 4 & 5 2:00-2:45PM

Session 4: Do I Need an Appointment

The Chair of the NAIC Producer Licensing Working Group, and representatives from an agent/broker trade association and a producer licensing administration company discuss the actual, real world, practical day to day issues encountered in the producer and adjuster licensing process.

Session 5: Protecting Seniors - The Fast Changing Regulatory Landscape

The largest growing population in the United States consists of people over the age of 65. Sadly, many seniors and “vulnerable adults” lack proper financial acumen and are sometimes victims of crimes. A discussion of what insurance regulators and the insurance industry are doing to protect seniors.

State Spotlight Sessions & Private Appointments with Regulators..... 2:45-3:45PM
Vendor Sessions 3&4

Business Break..... 3:45-4:00PM

SESSION 6 & 7 4:00-5:15PM

Session 6: Social Media and the Business of Insurance

An overview of the latest developments in social media in insurance and laws that potentially apply. This panel will focus in particular on the application of the state insurance laws including the insurance trade practices laws.

Session 7: Internal Compliance Controls in the Era of Market Analysis and Regulatory Data Calls

Hear a panel of compliance professionals discuss how they allocate resources and implement internal regulatory controls in this era of data analytics.

Exhibitor Showcase Reception..... 5:15-6:15PM

TUESDAY, APRIL 20, 2010

Registration Opens..... 8:00AM

Sign up for Private Appointments

Regulator Roundtables/Breakfast..... 8:00-9:15AM

SESSION 8 & 9 9:15-10:15AM

Session 8: Hot Topics: L&H Current Events

Remember when you were in grade school and had to give reports on current events? Well, come to this session and hear from a panel of regulators and industry experts the most current events regarding such hot L & H topics as Annuity Suitability and Disclosure, MIPPA implementation, changes to LTC Appendix E, NAIC LTC (EX) Task Force, Standardized Transactions Codes, MCAS reporting, External Review, the proposed Senior Investment Protection Act and many more. You will leave this session with the most current information available on these and other L & H topics.

Session 9: Burning Issues and Hot P&C Topics

Don't leave the windy city without gaining the latest insight on what is happening in the world of P&C regulation and legislation. Hear from a panel of experts as they share their thoughts about what new things are on the books and as they look into the crystal ball to offer a view of what is on the horizon.

Business Break..... 10:15-10:30AM

State Spotlight Sessions & Private Appointments with Regulators..... 10:30-11:30AM
Vendor Sessions 5&6

SESSION 10 & 11 11:30AM-12:15PM

Session 10: Data in the Daily Life of the Compliance Professional

Are data-driven projects becoming a bigger part of your job than ever before? This session will look at current initiatives impacting compliance professionals that carry with them heavy demands for data gathering, reporting and systems projects. Learn more about the Medicare Secondary Payer Act, Climate Change Survey, MCAS, and state data call activity; and hear an insurer's perspective on the impact of these initiatives on compliance responsibilities.

Session 11: L&H: FINRA/SEC and the Impact on DOIs' Ability to Regulate

State and federal regulators have long shared space in the life & annuity world; learn more about their overlapping authority and how companies manage.

Lunch on your own 12:15-1:45PM

SESSION 12 1:45-2:45PM

Session 12: State & Federal Regulation: A Blind Date or Shot Gun Marriage?

Understand the evolving Federal-State regulatory relationships. Learn how “states” will continue to carry out their roles and duties as the Federal role for insurance grows.

State Spotlight Sessions & Private Appointments with Regulators..... 2:45-3:45PM
Vendor Sessions 7&8

Business Break..... 3:45-4:00PM

SESSION 13 4:00-5:00PM

Session 13: Let's Play Jeopardy

Back by popular demand! Test your insurance knowledge! Teams of regulators and industry vie for worthless (yet priceless) prizes...don't miss this one!

Your Host, “Alec Trainwreck” (Bennett Katz, Zenith Insurance Company)

Regulator Networking Event 6:00-9:00PM

Sponsored by Wolters Kluwer : The Mid-America Club

REGISTER TODAY!

Register online at www.ires-foundation.org/future-schools.html or return this completed registration form with payment to:

IRES FOUNDATION | 1821 University Ave W., Ste S256
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REGISTRATION DEADLINE: April 13, 2010
(no onsite registrations accepted)

REGISTRATION FEES:

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- I plan to attend the Tuesday Networking Event
 I plan to bring a guest to the Tuesday Networking Event

How did you hear about the school?

- Trade association
 NAIC meeting
 Mailing
 Prior attendee
 IRES Foundation board member
- Internet
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 Other

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