



**FOR IMMEDIATE RELEASE**

Contact:  
Nicki Warye  
Single Source Systems, Inc.  
513.583.5825  
[nicwar@singlesrc.com](mailto:nicwar@singlesrc.com)

**Single Source Systems, Inc. Announces Signing Of Charter Members To Newly Introduced Service Management-Plus™ Reseller Program**

***Program Kick-Off Will Further Extend Single Source Market Presence Through Strong Business Reseller Relationships***

Indianapolis, IN – June 10, 2009 – Single Source Systems, Inc., a leading developer of service management software solutions for nearly 25 years, is pleased to announce the break-ground offering of its new Service Management-Plus (SM-Plus™) Reseller Program with the signing of its first charter member resellers.

The SM-Plus Reseller Program emphasizes participation through direct reseller relationships that have proven their ability to perform and commit the necessary resources to selling the SM-Plus Enterprise™ and SM-Plus Connect™ solutions. Single Source has adopted a highly selective approach to nurturing relationships with high potential resellers by offering and requiring a complete certification process which includes several levels of training provided through the Single Source organization. Generous marketing co-op programs, market analysis and lead generation support are also provided through Single Source to assist and create added incentive to resellers to apply and enlist in this unique program.

SM-Plus Enterprise is an end-to-end business solution which manages and maintains both company-owned and customer-owned assets for the service-intensive organization. It is tailored to meet the specific needs of the service-centric organization which manufactures, distributes or services technical or complex, high-value equipment. SM-Plus provides highly functional service business process support, including accounting, incident tracking, scheduling and dispatch, wireless mobile field service, work order, warranty and service contract management. All functions seamlessly integrate to the inherent back-office accounting financials, inventory, purchasing and management reporting functionality of SM-Plus Enterprise – meeting the requirements and

(MORE)

streamlining operation of an entire service organization. SM-Plus Connect offers the same functionality as SM-Plus Enterprise in a version more suited for organizations with existing ERP or legacy business systems wanting to interface to a comprehensive service software solution for their service department or division.

“Single Source is committed to using a reseller channel to sell our service software solutions to the manufacturing, distribution and service management markets. We place a high value on the role of our resellers because of current market demands which dictate the need for local presence. We have developed some long-standing, solid relationships with a number of our business resellers over the years. In presenting our new Reseller Program to a number of our partners, they were excited by the new business potential that will be shared between us and immediately embraced the program,” commented Tony Petrucciani, Single Source CEO. “I think that is a testimonial from our resellers on their belief in our products as well as their commitment to Single Source.”

The initial partners signed to the SM-Plus Enterprise and SM-Plus Connect Reseller Program are:

**Access Group, LLC**, based in Wichita, KS, is an established leader in information technology systems design and integration in the Central Plains Region. Their clients have used them for technology solutions in manufacturing, network systems integration, web development, custom software programming, managed IT solutions and database development. Access Group, LLC is a Channel Partner for best-in-class companies recognized worldwide. For more information on Access Group, visit [www.accessgroupllc.com](http://www.accessgroupllc.com).

**Arxis Technology, Inc.**, corporately located in Simi Valley, CA, is a technology consulting firm specializing in the implementation and support of accounting and business management software, custom application development, and network engineering and design. Over the years, Arxis has worked with hundreds of small- and medium-sized businesses in a wide range of industries including wholesale, distribution, manufacturing, service, entertainment, and non-profit. Arxis services clients from their locations in Los Angeles, Orange County, Chicago, and Phoenix. For more information on Arxis, visit [www.arxistechnology.com](http://www.arxistechnology.com).

**Clients First**, located in Pleasant Hill, Northern California, helps medium-sized enterprises select and implement top of the line financial and business management solutions. Clients First focuses on the manufacturing and distribution sectors, as well as in the consumer packaged goods, fashion, lumber, and professional services industries. Clients First prides themselves on the ability to help clients select the best solution for their unique business needs, by analyzing the current technology environment and making recommendations based on the desired business results. For more information on Clients First, visit [www.clientsfirst-us.com](http://www.clientsfirst-us.com).

(MORE)

**Vision Business Solutions (VBS)**, based in Chicago, IL is comprised of business automation consultants specializing in financial, service management, manufacturing and distribution software systems. VBS represents and supports systems from Single Source and other software-based organizations delivering “certainty” of ROI by interacting directly with a company’s leaders and users to identify key business processes, performance measures, and future goals then matching the correct software solution, tailoring where necessary, to meet the unique needs of that company. Their method, depth and breadth of knowledge from over 27 years of experience allows “certainty” in project cost and implementation timeframes allowing companies to achieve realistic, timely and measurable results. For more information on Vision Business Solutions and their business philosophy, visit [www.erpvisions.com](http://www.erpvvisions.com).

**Essential Software Solutions, Inc.**, provides and supports award winning software to manufacturing, distribution, high tech, professional services and retail companies across Western Canada. ESS offers experienced consultants trained in the implementation, customization and support for the product lines they represent. For over 30 years, ESS, Inc. has built a solid reputation by helping clients gain a competitive edge with innovative enterprise business solutions. ESS provides expert advice and complete solutions, including software, hardware, systems integration, implementation and development services. ESS is located in Vancouver, Canada. For more information on Essential Software, visit [www.essoft.com](http://www.essoft.com).

**IncorTech**, located in Fontana, California, is a business management software firm serving Southern California clients since 1998. IncorTech specializes in providing implementation, training and software support services to project-based businesses and field service businesses in the SMB market. For more information on IncorTech, visit [www.incortech.com](http://www.incortech.com).

**RSVP Business Systems and RSVP Canada Corporation** based in Rochester, NY, and with additional offices in Buffalo, NY and Toronto, Canada, are full service providers of cost-effective business software for manufacturers and service companies. RSVP’s fully integrated software solutions provide the tools to grow and thrive through the effective use of key business data to anticipate, meet, and most importantly, exceed client expectations. RSVP works extensively with prospective new clients to fully understand all critical business requirements to be addressed during a system implementation. For more information on RSVP, Inc., visit [www.rsvpinc.com](http://www.rsvpinc.com).

**SWK Technologies, Inc.**, headquartered Livingston, NJ, is an IT consulting company providing strategies and solutions to meet its clients’ information and business management needs. SWK Technologies offers best of breed solutions for accounting and business management, human resource and payroll, customer relationship management (CRM), job management, and warehouse management. The company has offices in Livingston, NJ, New York City, Long Island, Syracuse, and Buffalo, NT. For more information on SWK, Inc., visit [www.swkinc.com](http://www.swkinc.com).

(MORE)

“This first group who have committed to our reseller program, we have coined our ‘pioneers’. We endorse and support all of their efforts. They are advocates of Single Source; they have in the past and will continue in the future, to promote and sell our products. The underlying goal in our partnerships, however, is to continue to provide leading-edge technologies, best-in-class software solutions and service to those companies out there looking to take the competitive lead in their respective industries,” commented Tony Petrucciani, Single Source CEO.

### **About Single Source Systems, Inc.**

For companies that manufacture, sell, install or service technical or industrial products, Single Source is the solution partner of choice. In addition to developing and supporting service management software for over 500 customers worldwide, Single Source focuses on the total success of their customers – making their businesses easier to manage internally and externally by making it easier for their customers, dealers and suppliers to do business with them. Since 1985, the Company has developed, marketed and supported a powerful line of business software applications including integrated service management systems, ERP extensions, web portals, mobile workforce applications, interface connectivity products and custom developed solutions. Single Source, a Microsoft Gold Certified Independent Software Vendor (ISV), is a two–time winner of the prestigious Inc. 500 fastest growing, privately-held companies in America. For more information about Single Source, visit [www.singlesrc.com](http://www.singlesrc.com).

###